



## **Columbus Networks and CWC form JV to Expand Subsea Network Platform**

*Wholesale carrier customers benefit from expanded network coverage, service reliability*

BRIDGETOWN, BARBADOS, AND LONDON – (May 13, 2013) - Columbus Networks and CWC Wholesale Solutions today announced the formation of a joint venture to provide expanded wholesale bandwidth capacity to global, regional and local communications companies in the Caribbean and Americas Region. The joint venture company will be called CNL-CWC Networks Ltd.

In addition to the joint venture, CWC Wholesale Solutions, a subsidiary of Cable & Wireless Communications, has entered into a separate services agreement with Columbus Networks under which Columbus Networks will provide CWC Wholesale Solutions certain operation and monitoring services.

Columbus Networks and CWC Wholesale Solutions operate complementary networks in the rapidly growing region. After completing multiple network interconnections, the joint venture will offer wholesale customers an expanded network platform that spans more than 42,000 kilometers and reaches more than 42 countries in the region.

The joint venture company will serve as the sales agent of both Columbus Networks and CWC Wholesale Solutions for international wholesale capacity. Columbus Networks will be the managing partner in the joint venture. CWC Wholesale Solutions will provide support and management resources. Columbus Networks and CWC Wholesale Solutions will retain ownership and control of their respective existing networks in the region.

"Wholesale customers will be able to take advantage of expanded network reach and service benefits by doing business with a company that can provide more bandwidth and broader reach, faster and better," said Paul Scott, president of Columbus Networks. "With this joint venture, one plus one equals three."

In the coming months, customers will begin to enjoy much greater route choice, improved reliability and higher performance as the joint venture rolls out innovative, new service offerings spanning clear channel services, IP transit, carrier Ethernet and carrier MPLS.

"We have been investing heavily in recent years to upgrade existing networks and build entirely new subsea links such as CBUS and East West Cable," said Simeon Irvine, chief executive of CWC Wholesale Solutions. "By creating this joint venture, CWC Wholesale Solutions can expand its network reach and increase the diversity and security of supply for our customers and those of Columbus."

The interconnected networks will enable more self-healing fiber optic rings with a future planned migration to a fully meshed network environment that will significantly improve the region's access to international capacity and better meet the increasing demands for reliability and performance.



## ABOUT COLUMBUS

Columbus International Inc. is a privately held diversified telecommunications company based in Barbados. The Company provides digital cable television, broadband Internet and digital landline telephony in Trinidad, Jamaica, Barbados, Grenada and Curacao under the brand name FLOW and in St. Lucia, St. Vincent & the Grenadines and Antigua under the brand name Karib Cable. Columbus also provides corporate data and cloud based services under the brand Columbus Business Solutions. Through its wholly owned subsidiary, Columbus Networks, the Company provides capacity and IP services, corporate data solutions and data center hosting throughout 27 countries in the greater Caribbean, Central American and Andean region. Through its fully protected, ringed submarine fiber optic network spanning close to 18,000 km and its 24,000 km terrestrial fibre and coaxial terrestrial network, Columbus' 2,400 plus professionals provide advanced telecom services to a diverse residential and corporate client base of over 550,000 customers. Visit [www.columbus.co](http://www.columbus.co)

## ABOUT CABLE & WIRELESS COMMUNICATIONS

Cable & Wireless Communications is a global full-service communications business. We operate leading communications businesses offering mobile, broadband and domestic and international fixed line services in most of our markets as well as pay TV, data centre and hosting, carrier and managed service solutions. Our operations are focused on providing our customers - consumers, businesses, governments - with world-class service. We are the market leader in most products we offer and territories we serve. For more information visit [www.cwc.com](http://www.cwc.com).



For further information contact:

Columbus Networks

Paul Scott, Columbus Networks, President & COO

pscott@columbus.co 561-379-6572

Eduardo Gandarilla, EVP Sales and Marketing

egandarilla@columbus.co 703-217-5818

Martha Salas, Columbus Networks, Marketing Manager

msalas@columbus.co 305-205-1596

CWC

Simeon Irvine, CEO, CWC Wholesale Solutions - +44 7825 010 052

Lachlan Johnston, Communications Director - +44 7800 021 405